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NEW YORK, August 22, 1891.

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The Publishers' Weekly.

AUGUST 22, 1891.

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NOTES IN SEASON.

THOS. Y. CROWELL & Co. have just published a neat volume entitled "Making the Most of Life," by Dr. J. R. Miller. The writer's aim has been to stimulate his readers to earnest and worthy living. Practical, homely, vivacious, sensible, the book is especially adapted to the needs of the young.

JOHN A. TAYLOR & Co. will publish on the 27th inst. a new story by Mrs. Alexander, entitled "Well Won." This will be the first issue, in their new *Mayflower Series*, in which they intend to bring out, at intervals of one month (at the uniform price of thirty cents), and a line of

first-class original copyright novels by the most popular modern authors.

D. APPLETON & Co. will publish at once in their daintily bound *Summer Series* "On the Lake of Lucerne, and other stories," by Beatrice Whitby, author of "The Awakening of Mary Fenwick," etc. For this volume the author has written an introduction addressed to her American readers. The book is embellished with head and tail pieces throughout. They also have nearly ready "Two Girls on a Barge," a vivacious sketch of odd people and curious experiences on the Thames. The book is illustrated by F. H. Townsend, whose clever work has become familiar to the thousands of readers of "A Social Departure" and "An American Girl in London."

HARPER & BROTHERS will publish at once a new romance by James M. Ludlow, entitled "A King of Tyre, a Tale of the Times of Ezra and Nehemiah." Those who have read Dr. Ludlow's "Captain of the Janizaries" will need no introduction to this story. The picture which is presented of life and manners at the court of King Hiram is remarkably well drawn, and is evidently the result of painstaking study and scholarly research. They will publish at the same time Charles Dudley Warner's "As We Were Saying," which has already been described in these columns; and a library edition of William Black's new story, "Donald Ross of Heimra," a popular edition of which was published in the *Franklin Square Library* a few weeks ago.

S. C. GRIGGS & Co. will issue next month three important volumes. The first is "A Study of Greek Philosophy," by Ellen M. Mitchell, with an introduction by W. R. Alger. The author endeavors to explain what is meant by philosophy and gives a concise but most interesting exposition. The development of philosophy and the character of Greek philosophy, with its peculiarities and sources, are fully discussed, showing from whence came the beginnings of Greek religion and culture. The Presophistic and other schools of philosophy are touched upon, brief biographical notices of their principal exponents being given. The chapters on Socrates and the Socratic philosophy are unusually full and interesting, as are also those on Plato and Aristotle. In the words of the author: "Greek philosophy deals not with the past, but with the present. It is the seeking and the finding amid finite error and imperfection of the infinite. To nourish the spirit of our time with the fruits of the friendly Hellenic spirit is one of the most beautiful and grateful problems of the science of history." The second is entitled "Mens Christi and other Problems in Theology and Christian Ethics," by Dr. John Steinfert Kedney, author of "Hegel's Esthetics," a subtle and ingenious thinker who cannot fail to invest his treatment of such a theme with dignity and freshness—if he is to be judged by the lucid and attractive originality of his speculations on the theory of beauty and of the sublime, not to mention his book on "Hegel's Esthetics." The other book is "Eclectic Short-hand Lessons—copious exercises for practice under the rules of eclectic shorthand," by Prof. J. G. Cross. The volume is intended to aid students in acquiring a thorough knowledge of the art of shorthand by supplying for careful practice copious sentences illustrative of the various rules as given in the text-book of "Eclectic Shorthand;" also to furnish exercises to be used as a speed drill in securing rapidity in writing.

WEEKLY RECORD OF NEW PUBLICATIONS.*

The abbreviations are usually self-explanatory. c. after the date indicates that the book is copyrighted; f. the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin, of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked c. ed.; translations, c. tr.; n. p. in place of price, indicates that the publisher makes no price, either net or retail, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); TL. (32mo: 12½ cm.); Fe. (48mo: 10 cm.). Sq., obli., nar., designate square, oblong, narrow books of these heights

American State reports: cont. the cases of general value and authority subsequent to those contained in the "Am. decisions" and the "Am. reports" decided in the courts of last resort of the several States; sel., rep. and annot. by A. C. Freeman. V. 19, [1890-91.] San Francisco, Cal., Bancroft-Whitney Co., 1891. c. 1020 p. O. shp., \$4.

Bancroft, Hubert Howe. Chronicles of the builders of the commonwealth: historical character study. V. 1. San Francisco, Cal., The History Co., [N. Y., Frank M. Derby, 149 Church st.,] 1891. c. '90. 16+643 p. por. maps, O. cl., \$4.50; leath., \$5.50; hf. cl., hf. rus. or hf. mor., \$8; rus. mor. or tree cf., \$10.

The first volume of Mr. Bancroft's biographical series of his historical series. The portraits and biographies are set in a historical framework. The men whose lives are narrated are "some of those who have exercised an influence for good or evil in shaping events, building commonwealths, and establishing civilization and society in the later-developed American domains." The heroes of the volume are the four Astors, F. Billings, Benito Juarez, Junipero Serra, W. T. Coleman, Stephen J. Field, Irving M. Scott, W. Gilpin and W. S. and W. M. Ladd.

Booth, Mrs. Otto. ["Rita," *pseud.*] Faustine: a novel. N. Y., G. Munro, [United States Book Co., 1891.] 4-320 p. D. (Seaside lib., no. 1773.) pap., 20 c.

***Colorado. Supreme ct.** Reports of cases. cont. the remaining cases not heretofore published determined at the Apr. term, 1890, all of the cases determined at the Sept. term, 1890 (except one pending on rehearing), and a part of the cases determined at the Jan. term, 1891. By W. E. Buck. V. 15. Chic., Callaghan & Co., 1891. c. 21+704 p. O. shp., \$5.

De Leon, T. C. The Puritan's daughter (sequel to "Creole and Puritan"): a character romance of two sections. Mobile, Ala., The Gossip Printing Co., 1891. c. 3-173 p. D. pap., 50 c.

A prettily written love-story, with a young New England girl for a heroine and a Southern officer as a hero. The time is since the war.

***Digest of lawyers' reports**, annot. V. 1 to 10, inclusive, with full index to notes and table of cases reported. Rochester, The Lawyers' Co-operative Pub. Co., 1891. c. 31+474 p. O. hf. shp., \$2.50.

Dupuy, Miss Eliza A. The hidden sin. [New cheaper ed.] Phil., T. B. Peterson & Bros., [1891.] c. 18-357 p. S. pap., 25 c.

English catalogue of books for 1890: cont. a complete list of all the books published in Great Britain and Ireland during 1890, with their sizes, prices and publishers' names; also of the principal books published in the United States of America, with an index to

subjects. [N. Y., Office of the Publishers' Weekly, 1891.] 120 p. O. pap., \$1.50.

Geyer's (Andrew) reference directory of the booksellers and stationers of the United States and Canada; incl. all dealers in the book, stationery, paper, toy, fancy goods, notion, picture and picture-frame trades, including a complete list of wholesale druggists and the purchasing agents (stationery) for railroads. Also, book publishers, bookbinders, lithographers and manufacturers of stationers' specialties; corr. to Jan. 1, 1891. Also, a list of all paper mills in the United States and Canada, giving daily capacity and kinds of goods manufactured, 1891. N. Y., Andrew Geyer, 63 Duane st., [1891.] c. 499 p. O. cl., \$10.

Gibbon, C. Blood-money and other stories. N. Y., G. Munro, [United States Book Co., 1891.] 6-252 p. D. (Seaside lib., no. 1874.) pap., 20 c.

Grant, Rob. The Carletons: a novel; il. by Wilson De Meza. N. Y., Rob. Bonner's Sons, [1891.] c. 3-309 p. D. (Choice ser., no. 43.) cl., \$1; pap., 50 c.

The Carletons had three boys and two girls. The career of each member of the family is closely followed through college, various love affairs and business successes. The illustrations are unusually good.

Harland, Marion. [*pseud.* for Mrs. Ma. V. H. Terhune.] Miriam: a novel. N. Y., G. W. Dillingham, 1888 [1891.] c. 72. 4-549 p. D. (Madison square ser., no. 44.) pap., 25 c.

Historical evidences of the New Testament. N. Y., American Tract Soc., [1891.] 323 p. D. cl., \$1.

Contents: Historical illustrations of the New Testament Scriptures, by Rev. G. F. Maclear; The Christ of the gospels, a religious study, by Rev. H. Meyer; Ferdinand Christian Baur and his theory of the origin of Christianity and of the New Testament writings, by Rev. A. B. Bruce; The religious value of the doctrines of Christianity, by Prof. C. M. Des Isles; Unity of faith: a proof of the divine origin and preservation of Christianity, by the Rev. J. Stoughton; The evidential value of the observance of the Lord's Day, by the Rev. G. F. Maclear.

Historical evidences of the Old Testament. N. Y., American Tract Soc., [1891.] 319 p. D. cl., \$1.

Contents: The witness of ancient monuments to the Old Testament Scriptures, by A. H. Sayce; The vitality of the Bible, by Rev. W. G. Blaikie; Present state of the Christian argument from prophecy, by Principal Cairns; The origin of the Hebrew religion, by Rev. Eustace R. Conder; The Bible tested; or, is it the book for to-day and for the world? by Jacob Chamberlain, D.D.; The Old Testament vindicated, by the Rev. T. W. Chambers, D.D.

Hunt, Julia Morrell. A woman's talent, and other stories. Bost., De Wolfe, Fiske & Co., [1891.] c. 3-323 p. D. cl., \$1; pap., 50 c.

Contents: A woman's talent; Paul; A modern actress; The heroine of a picture; Friendship—a sketch; The lost jewel; A strange device.

* In this list, the titles generally are verbatim transcriptions (according to the rule of the American Library Association) from books received. Books not received are indicated by a prefixed asterisk, and this office cannot be held responsible for the correctness of their record.

International medical annual and practitioner's index: a work of reference for medical practitioners, 1891. *Ninth year.* N. Y., E. B. Treat, 1891. 8+580 p. O. cl., \$2.75.

The aim of this work is to supplement the literature of the year by practical articles dealing with subjects which have outgrown the limits assigned to them in the text-books. While the main object has been to set forth the therapeutic side of medicine, the diagnosis and modern pathology have such a direct bearing upon treatment that the work would be less useful if these subjects had no place in it. The index to this volume contains nearly three thousand references to diseases and remedies. The synopses appended to the various articles contain a much larger number. The contributors to its pages include the names of representatives of the profession in Great Britain, the United States, France and India.

Irving, Washington. The Alhambra. N. Y., United States Book Co., 1891. 4-212 p. D. (Lovell's literature ser., no. 125.) pap., 20 c.

James, C. T. C. Against the grain. N. Y., G. Munro, [United States Book Co., 1891.] 6-160 p. D. (Seaside lib., no. 1869.) pap., 20 c.

***Kansas. Supreme ct.** Reports of cases. A. M. F. Randolph, rep. V. 36, cont. cases decided at the July term, 1886, and the Jan. term, 1887. 2d ed. Annot. to and including v. 40. Topeka, The G. W. Crane Pub. Co., 1889. c. 12+897 p. O. shp., \$3.50.

Lahin, E. B., (pseud.) Russian traits and terrors: a faithful picture of the Russia of to-day; with an ode by Algernon Charles Swinburne. Bost., B. R. Tucker, 1891. 3+288 p. D. (Tucker's lib., v. 1, no. 2.) pap., 35 c. (Corr price.)

***Massachusetts.** Acts and resolves passed by the general court in the year 1891, together with the constitution, the messages of the governor, [etc.] Pub. by the sec'y of the commonwealth. Bost., Wright & Potter Pr. Co., st. pr., 1891. 67+649-1365 p. O. hf. cl., \$2.

Miller, J. R., D.D. Making the most of life. N. Y., T. Y. Crowell & Co., [1891.] c. 6+275 p. S. cl., \$1.

Dr. Miller's preface says: "These chapters are written with the purpose and hope of stimulating those who may read them to earnest and worthy living. . . . If this book shall teach any how to make the most of the life God has entrusted to them, that will be reward enough for the work of its preparation."

***New Jersey.** Laws for 1891, session of the 115th legislature; with notes, references and index by E. Q. Keasbey and C. L. Borgmeyer. As pub. by authority in "The N. J. Law Journal." Trenton, The New Jersey Journal Pub. Co., 1891. c. 4+196 p. Q. pap., \$1.

***New York. Court of appeals.** Reports of cases from and including decisions of Mar. 10 to and including decisions of June 2, 1891, with notes, references and index. By H. E. Sickels, st. rep. V. 126. Alb., Ja. B. Lyon, 1891. c. 22+776 p. O. shp., \$1.50.

***New York state reporter;** cont. all the current decisions of the courts of record of New York State, [etc.] Ed. by W. S. Gibbons. V. 36, with index and table of cases. Alb., W. C. Little & Co., 1891. c. 7+34+1100 p. O. shp., \$3.50.

***Randall, H. E., and Wislizenus, A. E., eds.** Digest of decisions of the supreme judicial court of Mass., supreme courts of O., Ind., Ill., and court of appeals of N. Y., reported in the Northeastern reporter, V. 1-10, with tables of cases reported (showing also page and volume where reported in the state re-

ports) and statutes and constitutions cited and construed. St. Paul, West Pub. Co., 1887. c. 3+716 p. O. (National reporter system digests, Northeastern ser., v. 1.) shp., \$4.

Riley, Ja. Whitcomb. Old-fashioned roses. 2d ed. London, Longmans, Green & Co., [Indianapolis, The Bowen-Merrill Co.] 1891. 5+145 p. S. hf. cl., \$1.75.

An edition published in England of selections from Mr. Riley's various volumes of verses.

Ruskin, J. The crown of wild olive: three lectures on work, traffic and war. N. Y., United States Book Co., [1891.] 3-137 p. D. (Lovell's literature ser., no. 167.) pap., 50 c.

Scott, J. Walter. Anita; or, the spectre of a snow storm: a novel. N. Y., G. W. Dillingham, 1891. c. 4-282 p. D. pap., 50 c.

A story of New Mexico with two fascinating heroines. They both love the same man, but one, who is the daughter of a bandit chief, meets with an untimely death, and the other is deserted.

Seelye, Julius H. Duty: a book for schools. Bost., Ginn & Co., 1891. c. 71 p. D. cl., 30 c.

A successful attempt to give to the cardinal principles and the chief facts of morals a treatment which should be thorough and at the same time apprehensible to the mind of a child.

Sketch (A) in the ideal: a romance. Phil., J. B. Lippincott Co., 1891. c. 3-190 p. D. cl., \$1.

***Throop, Montgomery H.** The New York justice's manual, cont. all the laws of the state relating to the official tenure and duties of a justice of the peace and the proceedings in civil cases before him in force on the first of July, 1891; with explanatory notes and an appendix of forms. 12th ed. Alb., H. B. Parsons, 1891. c. 15+699 p. O. shp., \$4.

***United States.** The statutes at large, from Dec., 1889, to March, 1891, and recent treaties, conventions, and executive proclamations. Ed. pr. and pub. by authority of congress, under the direction of the secretary of state. V. 26. Wash., Gov't Pr. Off., 1891. 57+1765 p. O. shp., \$4.

***United States. Supreme ct.** Reports, V. 137. Oct. term, 1890. J. C. Bancroft Davis, rep. N. Y. and Alb., Banks & Bros., 1890. c. 21+752 p. O. shp., \$2.50.

United States. War Department. Surgeon-General's office. Index catalogue of the library of the Surgeon-General's office; authors and subjects. V. 12. Reger-Shuttleworth. Wash., D. C. Government Printing Office, 1891. 2+1004 p. Q. cl.

Wood, H. F. The Englishman of the Rue Cain. N. Y., United States Book Co., 1891. 332 p. D. (Lovell's detective ser., no. 19.) pap., 25 c.

Wordsworth, W. Wordsworth for the young: selections; with an introd. for parents and teachers by Mrs. Cynthia Morgan St. John. Bost., D. Lothrop Co., 1891. c. ed. 153 p. il. O. cl., \$1.25.

Mrs. St. John's plan is admirable. She selects such poems or extracts from Wordsworth as will make their way straight to the childish heart—Lucy Gray, The idle shepherd boy, We are seven, To the daisy, etc. By a division of her volume into three parts—For young children, For older children, and Nature for older children—she leads the young reader step by step through the beautiful environments of fields and flowers, and hills and vales, to that love for nature that was the inspiration of that great poet of nature, William Wordsworth. Profusely illustrated.

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Historical evidences of the New Testament.	\$1.00	Digest of lawyers' reports, annot., v. 1 to 10	\$2.50
— — — Old Testament.	1.00	J. B. LIPPINCOTT Co., Phila.	
BANCROFT-WHITNEY Co., San Francisco, Cal.		Sketch (A) in the ideal.	1.00
American state reports, v. 19.	4.00	W. C. LITTLE & Co., Albany, N. Y.	
BANKS & BROS., N. Y. and Alb.		N. Y. State reporter, v. 36.	3.50
United States, <i>Supreme ct.</i> , Reports, v. 137 (Davis)	2.50	D. LOTHROP Co., Bost.	
ROBERT BONNER'S SONS, N. Y.		Wordsworth for the young.	1.25
Grant, The Carletons.	50 c.; 1.00	JAMES B. LYON, Albany, N. Y.	
THE BOWEN-MERRILL Co., Indianapolis, Ind.		N. Y., <i>Court of appeals</i> , Reports, v. 126 (Sickels).	1.50
Riley, Old-fashioned roses	1.75	NEW JERSEY JOURNAL PUB. CO., Trenton.	
CALLAGHAN & Co., Chic.		New Jersey, Laws for 1891.	1.00
Colorado, <i>Supreme ct.</i> , Reports of cases, v. 15 (Buck)	5.00	H. B. PARSONS, Albany, N. Y.	
G. W. CRANE PUB. CO., Topeka, Kan.		Throop, New York justice's manual, 12th ed.	4.00
Kansas, <i>Supreme ct.</i> , Reports of cases, v. 36 (Randolph)	3.50	T. B. PETERSON & BROS., Phila.	
T. Y. CROWELL & Co., N. Y.		Dupuy, The hidden sin, new cheaper ed.	25
Miller, Making the most of life.	1.00	OFFICE OF <i>The Publishers' Weekly</i> , N. Y.	
DE WOLFE, FISKE & Co., Bost.		English catalogue of books for 1890.	1.50
Hunt, A woman's talent.	50 c.; 1.00	E. B. TREAT, N. Y.	
G. W. DILLINGHAM, N. Y.		International medical annual, 1891.	2.75
Harland, Miriam.	25	BENJ. R. TUCKER, Bost.	
Scott, Anita	50	Lanin, Russian traits and terrors (corr. price).	35
ANDREW GEYER, 63 Duane St., N. Y.		UNITED STATES BOOK CO. (Lovell's), N. Y.	
Geyer's reference directory of booksellers and stationers, corr. to Jan. 1, 1891	10.00	<i>Lovell's Detective Series.</i>	
GINN & Co., Bost.		Wood, The Englishman of the Rue Cain (19)	25
Seelye, Duty	30	<i>Lovell's Literature Series.</i>	
THE GOSSIP PRINTING CO., Mobile, Ala.		Irving The Alhambra (125)	20
De Leon, The Puritan's daughter.	50	Ruskin, Crown of wild olive (167)	50
GOVERNMENT PRINTING OFFICE, Wash., D. C.		<i>Seaside Library.</i>	
U. S., Statutes at large, from Dec., 1889, to March, 1891, v. 26.	4.00	Booth, Faustine (1773)	20
THE HISTORY CO., San Francisco, Cal.		Gibbon, Blood-money (1874)	20
Bancroft, Chronicles of the builders of the commonwealth	\$4.50 to 10.00	James, Against the grain (1869)	20
		WEST PUB. CO., St. Paul, Minn.	
		Randall and Wislizenus, Digest of decisions of the Supreme ct. of Mass	4.00
		WRIGHT & POTTER PR. CO., St. pr., Bost.	
		Mass., Acts and resolves passed 1891.	2.00

BUSINESS NOTES.

BATTLE CREEK, MICH.—C. G. Mechem, bookseller and stationer, has been succeeded by Mechem & Geddis.

CINCINNATI, O.—R. C. Hodge has purchased the entire stock of George E. Stevens and will continue the business at 6 West Fourth Street. He will carry a full line of kindergarten material, books, stationery and school supplies.

JACKSONVILLE, FLA.—Among those who suffered loss by the disastrous fire in this city on the 17th and 18th inst., were Horace Dew & Bro., whose store on Bay Street was badly wrecked by the dynamite explosion.

NEW YORK CITY.—Arthur J. Saalfeld and Albert F. Fitch, who have been for many years (fifteen and twenty-one years respectively) in the employ of Charles T. Dillingham, have formed a co-partnership for the purpose of conducting a wholesale book and jobbing business, giving special attention to filling orders from the trade for holiday and miscellaneous books and music. They have taken quarters at 12 Bible House (Revell's old store), and will be ready at once to serve the trade. They intend to make it a point to answer all orders on the day of receipt, and to

make a specialty of pick-up orders for old and out-of-print books. No extra charge for enclosing packages.

NEW YORK CITY.—Ward, Lock & Co. announce that the name of Mr. James Bowden, who has been a managing partner in the business for some years, will in future be included in the title of the firm, the style of which will hereafter be Ward, Lock, Bowden & Co.

ST. PAUL, MINN.—The Northwestern Book House has made an assignment to Thomas S. Tompkins, Room No. 60, Metropolitan Opera Building.

VANCOUVER, B. C.—S. T. Tilley, bookseller and stationer, has been succeeded by S. T. Tilley & Son.

PERSONAL NOTES.

JAMES R. OSGOOD was among the passengers on the *Teutonic*, when she made her splendid record of five days, thirteen hours and thirty-one minutes, reaching New York on the 19th inst.

W. F. MURRAY, for eight years with the New York School-Book Clearing House, has made an engagement with Wm. Beverley Harrison, under whose régime as officer of the Clearing House, Mr. Murray grew up in the book business.

The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

AUGUST 22, 1891.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter, whether for the reading-matter columns or our advertising pages, should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

In case of business changes, notification or card should be immediately sent to this office for entry under "Business Notes." New catalogues issued will also be mentioned when forwarded.

Publishers are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellers depend on the WEEKLY solely for their information. The next important reason is that the Record of New Publications of THE PUBLISHERS' WEEKLY forms the basis of "The American Catalogue" and so the basis of all trade bibliography in the United States.

"Every man is a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help thereunto."—LORD BACON.

THE PROFESSION OF BOOKSELLING. V.

THE ARRANGEMENT AND CARE OF STOCK.—I.

THERE is a diversity of opinion as to the proper arrangement of stock for the retail bookstore. Some adhere altogether to arrangement by publishers; others to classification by subject; and others again to an eclectic system. There is something to be said in favor of and against all three. By the first system the retailer finds it comparatively easy to keep himself posted as to his stock, to mark up his catalogues previous to ordering, and by it the book and its publisher become so identified in the bookseller's mind that he has no trouble whatever in finding what he wants when he need go to the publisher's section only. Its disadvantage appears when a customer desires to see books on certain subjects. They have to be gotten together from every part of the store, and the bookseller must solve speedily the very difficult problem of what books he has on the subject and where they are shelved. The customer must wait; if there be delay he may refuse to sacrifice his time, and thus leave the bookseller not only to lose the sale of that book, but possibly to lose a customer as well.

A classified stock overcomes the principal ob-

jection to the arrangement by publishers, as it is easy of access to both the bookseller and his customer. Most customers in a bookstore with a classified stock may be left to select for themselves, giving the bookseller an opportunity to wait on others who may want his attendance, thus facilitating his business and saving time to all concerned. The general objection to this system seems to be the difficulty in determining the classes to which most books should belong. The objections, as crystallized in the expression of one bookseller whose opinion was asked on the subject, are as follows:

"There are hundreds of books where hesitation must occur as to where to put them; and when the class has been finally decided, will it be remembered when wanted? Our experience in this matter has been very provoking at times, for after duly examining the work and deciding its proper place, the process of mental reasoning with the book in hand has passed utterly from us when, a month or so afterwards, the work is asked for, and we have only the title to guide us. Then, again, an elaborate classification would be confusing to the majority of clerks unless they were as well posted as the one who puts the books away. Then, too, the chances are that many of the subjects, such as ethnology, embryology and the like, would dwindle down to so very few volumes, that it would be extremely difficult to keep their place in mind. Another very great drawback to this system is the difficulty of keeping up the stock—of marking up, for instance, such catalogues as Houghton, Mifflin & Co., Harper & Bros., D. Appleton & Co., J. B. Lippincott Co. and others. Your stock is all over the store, it requires no end of time and trouble to mark up the list, and the chances are you are not satisfied when through that you have not missed something."

We shall attempt further on to point out how some of these objections may be overcome. Of course, this system requires considerable study and judgment, but certainly what is accomplished every day in the library ought also to be possible to every book clerk of average intelligence.

The eclectic system—that is, the arrangement by publisher and subjects—combines the drawbacks of the other systems with a few of its own. By this method certain subjects are selected—generally those most called for—and all the stock bearing upon a given subject is assigned a certain section of the shelf-room. By it also much stock is left that is not classified, which must therefore be put somewhere else. This dilemma is, as a rule, overcome by putting the remainder of the stock on the shelves under the publisher's name. The perplexity arising from this arrangement is that as neither the classified stock nor that put away by publishers is com-

plete, the bookseller and his assistants are obliged to bear in mind which books are kept under subjects and which under publisher's name. Consequently the bookseller must rely entirely on his memory and his knowledge of books and publishers—a plan which is not generally to be recommended to any but those endowed with a phenomenal memory. As already noted, this plan combines the evils complained of in the other systems, and has only half of their advantages. Neither part of the arrangement is complete, and it makes it extremely difficult and laborious to keep track of separate books when replenishing the stock.

In another issue we shall attempt to show how a general stock of books in a fairly equipped bookstore may be shelved, arranged and cared for, the outgrowth of a practical experience of many years, and it is hoped that especially the younger readers of THE PUBLISHERS' WEEKLY may derive some benefit from the hints given.

(To be continued.)

THE SAN FRANCISCO FAILURES.

AN OPEN LETTER TO THE PUBLISHERS.

GENTLEMEN: The Bancroft Company of San Francisco has just inaugurated a most disastrous system of underselling, and advertise under sensational headings—"Revolution of the Book Trade on the Pacific Coast," etc., and state that they will give 20 per cent. discount on all books on which they receive regular discounts. That this system of underselling has proved ruinous to the book trade in this city the publishers are well aware, for it has been recently demonstrated by the numerous failures which have taken place in the short space of two years.

I clearly showed the fact in THE PUBLISHERS' WEEKLY of August 1 that with freights at \$4.20 per hundred pounds it was impossible for booksellers here to give 20 per cent. discount from publisher's price and to pay expenses. This referred to standard and staple publications that could be brought out by rail.

The case is far more serious, however, in regard to new books. The San Francisco readers expect to find the latest publications on the booksellers' tables almost as soon as they are announced. In order to meet this demand, in my case, the publishers are instructed to send from two to five copies of each new book by express or mail as soon as published. In some cases this number is sufficient for the demand, but when a book is popular it is necessary to order and re-order also by express, as it would be fatal to wait for thirty days by rail for new books. Now, the cheapest rate by express is 8 cents per pound. The packages have to be made up in less than four pounds each, and wrapped with boards and many thicknesses of paper to insure safe delivery in perfect condition. This increases the rate to about 10 cents per pound; consequently, when a bookseller gives 20 per cent. discount he realizes about 5 per cent. profit. How long he can continue in business at this rate can be easily imagined.

The Bancroft Company have a perfect right, after they have purchased books, to sell at 20 or

50 per cent. discount, or to give their stock away if they so desire, and to pay for advertising the same; and the publishers have also the right to sell to the firm if they are satisfied with their methods of conducting their business.

I do not think, however, that the publishers have the right to aid this company by supplying them editorial copies, which they use to advertise the fact that they are selling all new books at 20 per cent. below published price, and by so doing assist them in breaking up the trade of contemporaries who are trying to uphold the dignity of the profession, and to sell only at remunerative rates and to pay their bills when due.

I will state my case. The following notices appeared in the review columns of the *Argonaut* on April 8, and will speak for themselves:

Another gap in the historical student's library is filled by "Portugal," by Professor H. Morse Stephens, recently issued in the Story of the Nations Series. It is a chronological history of Portugal, based upon the latest foreign historical studies as well as upon ancient documents, and is supplemented with an interesting chapter on Portuguese literature, over which the author waxes eloquent. Published by G. P. Putnam's Sons, New York; for sale by William Doxey, price, \$1.50, and by the Bancroft Company, price, \$1.20.

"The Adventures of Three Worthies," by Clinton Ross. The three worthies are "a gentleman of modern France," etc., etc. Published by G. P. Putnam's Sons, New York; for sale by William Doxey, price, 75 cents, and by the Bancroft Company, price, 60 cents.

"Church and Creed," by the Rev. R. Heber Newton, is an amplification of three sermons by an earnest Christian, etc., etc. Published by G. P. Putnam's Sons, New York; for sale by William Doxey, price, 75 cents, and by the Bancroft Company, price, 60 cents.

Precisely the same thing occurred with three different notices in the San Francisco *Chronicle* of Sunday, the 9th instant:

Eothen. By A. W. Kinglake. New York: G. P. Putnam's Sons. [William Doxey; price, \$1. The Bancroft Company; price, 80 cents.]

The Corporation Problem. By W. W. Cook. New York: G. P. Putnam's Sons. [William Doxey; price, \$1.50. The Bancroft Company; price, \$1.20.]

California and Alaska. By William S. Webb. New York: G. P. Putnam's Sons. [William Doxey; price, \$2.25. The Bancroft Company; price, \$1.80.]

The editorial notices in this paper have a larger circulation than any other on the Coast, and the above is calculated to do me much harm, as to the average reader the impression is not that the Bancroft Company is underselling, but that I am charging more than I should.

In all the review notices credited to this firm of undersellers, the price of the book is quoted, not at the retail price, but a \$1.50 book is priced \$1.20, and so on. Now I ask, can the publishers afford to supply them with the material which enables them to fix the price of all new books 20 per cent. below what the other houses can afford to sell them? for in so doing they are placing in the Bancroft Company's hands a whip wherewith to castigate all the other retailers in San Francisco, and eventually themselves.

To demonstrate that I cannot afford to sell the three books reviewed in the *Argonaut* at lower than the retail price, I append a copy of my invoice for the same:

NEW YORK, July 16, 1891.		
William Doxey, bought of G. P. Putnam's Sons.		
	Retail Price.	Invoice Price.
(2) Story of Portugal.....	\$1.50	\$1.80
(2) Newton. Church and Creed, cloth...	75	99
(1) " " paper...	40	24
(1) Ross. Three Worthies.....	75	45
		Postage, 1.07
		\$4.46

The result is as follows :

Books at full retail price.....	\$5.65
Books at 20 per cent. off.....	4.52
Books cost as per invoice.....	4.46

Total profit at 20 per cent. discount. 06

Last week Messrs. Harper & Bros.' publications were noticed editorially for sale by the Bancroft Company as follows :

Uncle of an Angel.....	\$1.00
Man of Conscience.....	1.20
Daily.....	1.00
Tales of Two Countries.....	80

thereby establishing these in San Francisco as the retail prices. Upon turning to the invoice of Messrs. Harper & Brothers for these books I find the gross profit to be a little better than the above, but less than 10 per cent.

I place these facts and figures before you, and I ask how you expect the San Francisco booksellers to pay you one hundred cents on the dollar.

I am, gentlemen,

Yours very truly,

WILLIAM DOXEY.

SAN FRANCISCO, August 12, 1891.

NEWSDEALERS AND BOOKSELLERS' NATIONAL ASSOCIATION.

EIGHTH ANNUAL CONFERENCE.

AUGUST 11 was an unfortunate day, on account of the extreme heat, for the opening of the Eighth Annual Conference of the Newsdealers and Booksellers' National Association, and therefore the meeting was not as well attended as it might have been had the weather been more favorable. The enthusiasm, however, of those present made up for the diminished attendance.

The conference opened at 10:30 sharp, James G. McMurray, President, in the chair, and B. F. Gordon, of New York, acting as Secretary.

In calling the meeting to order the President made a few remarks in which he congratulated the Association on the good work accomplished, and warned them of the need of holding together and working for their common interests.

The roll-call was read. It declared thirty-two delegates present, five States being represented, with accredited delegates from the Rhode Island Newsdealers' Protective Union, Philadelphia Newsdealers' Association, Brooklyn Newsdealers' Protective Union, New York Newsdealers and Stationers' Protective and Benevolent Association, and three representatives of the press, which made up the entire body.

Among the committee reports the most important was that read by Mr. E. J. Nieuwland on the effort to start a Newsdealers' Co-operative Supply Company in opposition to the American News Company. Mr. Nieuwland said that he was not much encouraged inasmuch as matters had looked more favorable a year ago.

As Chairman for the Committee on Post-Office, Mr. Nieuwland reported progress. He wrote to the Postmaster-General six months ago regarding boxes for quick delivery and safe keeping of newspapers, periodicals and the most bulky magazines. The Postmaster-General gave assurance that the matter would be looked into as soon as possible, and Mr. Nieuwland had information that a committee of postmasters, composed of the large cities' executives, had met, but came to no final decision on the matter. There were samples of nearly one thousand boxes from which Mr. Wanamaker could take his pick. Mr.

Nieuwland spoke at length and proved the great saving in time, money and convenience it would be to all concerned. The report was accepted as read.

During the afternoon session the following officers were elected for the coming year:

President, Philip J. Henzel, Albany, N. Y.; First Vice-President, T. J. McBride, New York; Second Vice President, Miss E. Denroche, Friendship, N. Y.; Recording Secretary, P. J. McGrath, Brooklyn, N. Y.; Corresponding Secretary, B. F. Gordon, New York City; Financial Secretary, J. M. Shawcross, Providence, R. I.; Treasurer, F. A. Salisbury, Providence, R. I.; Executive Committee, C. B. Swift, Chairman, Philadelphia, Pa.; D. E. Sullivan, Providence, R. I.; J. R. Suter, Brooklyn, N. Y.; J. Brennan, New York; E. C. Rahme, Philadelphia, Pa.; Sergeant-at-Arms, J. Monanzi, Brooklyn, N. Y.

Among the resolutions adopted were the following:

Resolved, That we are in favor of the return system, and a discount of not less than 40 per cent. from the printed price on all papers, magazines and periodicals.

Resolved, That we protest with all our might against the advance in the wholesale prices made by branches of the American News Company.

WHEREAS, Under the heading of freight charges, the American News Company in some cases taxes over two hundred per cent. profit, to wit: The dealers in Boston are charged two dollars and fifty cents per hundred-weight on freight from New York, and the cost to the American News Company does not exceed sixteen cents per hundredweight, therefore be it

Resolved, That we firmly demand the immediate righting of this outrageous wrong, and the co-operation of the publishers in our demand for the same.

WHEREAS, Certain laws governing the Post-Office Department are construed to discriminate in favor of the American News Company, as against the wholesale publishing and retailing interests of the book, periodical and news trade, in the matter of returning unsold second-class mail matter, and

WHEREAS, The question of pound rates on periodicals is now on discussion before Congress, therefore be it

Resolved, That the Newsdealers and Booksellers' National Association, in mass-meeting assembled, pray for the speedy equalization of all postal laws and the annulling of the law granting special privileges to the American News Company

Resolved, That we are in favor of one cent pound rates on all books and periodicals, whether bound in cloth or paper, and the same uniform rate on unsold copies returned to wholesaler or publisher.

WHEREAS, The newsdealers of America suffer many wrongs at the hands of the American News Company monopoly in overcharging, arbitrary rules and many other abuses natural to its undisputed monopoly, and

WHEREAS, All news, book and periodical dealers would hail with delight an opposition backed with men of capital and men of worth, experience and sound business judgment, and

WHEREAS, It can be easily proven that there is urgent need for competition in the wholesale periodical and news business, and we only believe it is the dense ignorance of capitalists that prevents their embarking in the enterprise; therefore be it

Resolved, That we, the Newsdealers and Booksellers' Association, representing the trade of all America, make this appeal to investors, and only ask a hearing to present our claims on the need of another wholesale news company.

We are indebted to the courtesy of Mr. J. J. Daly, of *The Newsman*, for the particulars contained in the foregoing report.

THE ELEVENTH CENSUS.

In accordance with the present plan the final publications of the eleventh census will consist of the following volumes :

The digest.

The compendium :

Part 1—Population and social statistics.

Part 2—Wealth and industries.

Volume I.—Population—Robert P. Porter, Henry Gannett and William C Hunt :

Part 1—Characteristics, conditions, distribution and parentage.

Part 2—Occupations.

Volume II.—Vital and social statistics—John S. Billings, surgeon, United States army :

Part 1—Mortality and vital statistics.

Part 2—Social statistics.

Part 3—Statistics of special classes.

Part 4—Frederick H. Wines—Crime, pauperism and benevolence.

Volume III.—Educational and church statistics :

Part 1—James H. Blodgett—Statistics of education and illiteracy.

Part 2—Henry K. Carroll—The religious bodies of the United States : Statistics showing the number of organizations, of edifices, with seating capacity and value thereof, and of communicants ; with introductory, historical and descriptive statements.

Volume IV.—Valuation, taxation and public indebtedness—J. Kendrick Upton and T. Campbell-Copeland :

Part 1—Valuation and taxation.

Part 2—Receipts and expenditures.

Part 3—Indebtedness.

Volume V.—Farms, homes and mortgages—John S. Lord and George K. Holmes :

Part 1—Recorded indebtedness.

Part 2—Ownership of farms and homes and indebtedness thereon.

Volume VI.—Agriculture :

Part 1—John Hyde—Statistics of farms : Irrigation, Frederick H. Newell ; tobacco, Thomas N. Conrad ; cereals grass lands and forage crops, the fibres, forestry, sugar, live stock on farms, dairy products, wool, miscellaneous.

Part 2—Mortimer Whitehead—Horticulture, including truck farming, floriculture, seed farming, nurseries, tropic and semi tropic fruits, J. H. Hale ; viticulture, live stock on ranges, live stock not on farms.

Volume VII.—Manufactures—Robert P. Porter and Frank R. Williams :

Part 1—General statistics of manufactures, statistics of specified industries, manufactures of cities.

Part 2—Reports of expert special agents, as follows : Lumber-mills and saw-mills and timber products, George A. Priest ; slaughtering and meat packing, Thomas C. Macmillan ; chemical manufactures and salt, Henry Bower ; clay and pottery products, Henry T. Cook ; coke and glass, Joseph D. Weeks ; cotton manufactures, Edward Stanwood ; dyeing and finishing of textiles, P. T. Wood ; electrical industry, Allen R. Foote ; manufactured gas, George W. Graeff ; iron and steel, Wm. M. Sweet ; printing, publishing and periodical press, wool manufactures, including woollen goods, worsteds, felt goods, carpets other than rag and wool, hats, hosiery and knit goods, S. N. North ; ship building, Charles E. Taft ; silk and silk goods, Byron Rose.

Part 3—Statistics of special industries : Agricultural implements, paper-mills, boots and shoes, leather, tanned and curried, brick yards, flour and grist mills, cheese, butter and condensed milk factories, carriages and wagons ; leather, patent and enamelled.

Volume VIII.—The mineral industries of the United States—David T. Day ; iron ore, John Birkinbine ; gold and silver, Richard

P. Rothwell ; copper, lead and zinc, Charles Kirchoff ; quicksilver, James B. Randol ; manganese, petroleum, natural gas, Joseph D. Weeks ; aluminium, R. L. Packard ; coal, John H. Jones ; stone, William C. Day ; precious stones, George F. Kunz ; mica, Lyman J. Childs ; mineral waters, Dr. A. C. Peale ; minor minerals, E. W. Parker.

Volume IX.—Fish and fisheries—Charles F. Pidgeon and Bert Fesler :

Part 1—Statistics of fisheries by geographical divisions.

Part 2—Statistics of fisheries by name.

Part 3—Appendix, containing scientific and proper names of fishes, with their geographical distribution ; illustrations of the principal food fishes of the United States ; condensed description of fish by species ; statistical summary for each species for the United States ; directory of principal firms and corporations engaged in the fishing industry in the United States.

Volume X.—Transportation—Henry C. Adams.

Part 1—Railroads : Statistics for the year ending June 30, 1890 ; statistics for ten years ending in 1889.

Part 2—Lake, ocean, river and canal transportation : Canals, T. C. Purdy ; transportation on the Pacific coast, T. J. Vivian.

Part 3—Express business.

Part 4—Street railways, Charles H. Cooley.

Volume XI.—Insurance : including fire, ocean, marine, inland navigation and transportation, tornado, life, accident, casualty and plate glass, Charles A. Jenney.

Volume XII.—Report and statistics of the condition of Indians living within the jurisdiction of the United States, 1890, taxed and untaxed, Thomas Donaldson.

Volume XIII.—Alaska, Ivan Petroff.

Veterans of the Civil War. (Seven volumes of 1000 pages each ; publication not yet authorized.)

Statistical Atlas. (Publication not yet authorized.)

THE EFFECT OF THE COPYRIGHT LAW ON DRAMATIC WORKS.

THE effects of a law, says the *New York Evening Post*, "are often most unexpected, and one result of the new Copyright Act will be the publication of plays by foreign dramatists hitherto kept in manuscript to preserve the stage right recognized at common law. Hitherto Mr. W. S. Gilbert has been the only English dramatist who has freely published his works. Now, however, the plays of Mr. Henry Arthur Jones are announced for publication by the Macmillans, and those of Mr. Arthur W. Pinero are shortly to be issued by another English publisher. In the United States Mr. Bronson Howard has printed only one of his successful plays, 'Saratoga.' Time was when new pieces were regularly published and were regularly read, much as novels are now. The custom ceased scarcely half a century ago. Certain of the earlier comedies of the late Dion Boucicault are obtainable in seemingly pamphlets now, unlike the broad-paged books in which M. Alexandre Dumas fils and M. Paileron first issue their comedies. It will be most interesting to observe what the effect will be upon the literature of the stage by the author's consciousness that his work is to be tried again in the library."

"CHRONICLES OF THE BUILDERS OF THE COMMONWEALTH."

DURING the progress of his historical labors, the fact gradually forced itself upon Mr. Bancroft that the men who had made the history he was writing were not receiving sufficient attention. These men were not merely historical characters in the ordinary sense, not alone factors or originators of progress; they were creators of commonwealths, having with their own hands fashioned from raw material the fabrics of their destinies. The wondrous changes which have been accomplished in California within half a century have been brought about by men plain and practical, working each for himself, his family, his locality. Mr. Bancroft argues that before it can be said that a complete historical presentation has been made of the country he has covered in his great history, this work must have a biographical section, devoted primarily to the men, as the historical section proper is devoted primarily to the events—this section to be in the truest sense a work of historical biography and characterization.

To this section, after careful consideration, he has given the title "Chronicles of the Builders of the Commonwealth." Those whose lives he will write are the makers and rulers of the commonwealths, the political and social dominators, the embodiment of the power, wealth and intelligence of the communities in which they work.

The first volume of this new series of biographical history covers a general survey of the sources of power and progress, and of the influences early dominating America, particularly the northwestern part thereof, and gives details of the life and work of John Jacob Astor, William B. Astor, J. J. Astor, W. W. Astor, Frederick Billings, Benito Juarez, Junipero Serra, William T. Coleman, Stephen J. Field, Irving M. Scott, William Gilpin, W. S. Ladd and William M. Ladd. Fine steel portraits of all these men, engraved by H. B. Hall's Sons, are given in the volume.

This work of Mr. Bancroft's will be of far more general interest than his previous historical writings, for most of the men whose telling work in building up the West is mentioned have done similar work in the East, and are known throughout the United States. The History Company, San Francisco, Cal., are the publishers. Eastern houses will be supplied by Frank M. Derby, 149 Church Street, N. Y.

COMMUNICATIONS.

A NEW PHASE OF THE SITUATION IN SAN FRANCISCO.

SAN FRANCISCO, CAL., August 10, 1891.

Editor of *The Publishers' Weekly*:

DEAR SIR: Allow me to thank you for your editorial in PUBLISHERS' WEEKLY of the 1st inst. You have taken the right stand in maintaining that the retail bookseller should be protected by the publisher. There are, doubtless, many serious-looking obstacles in the publisher's way, but surely they can be overcome.

Should publishers allow a dealer to use their editorial copies, which they supplied free, as a means of underselling, as shown by the enclosed clippings * of reviews of new books, taken from the *San Francisco Chronicle* and *Argonaut*, in which an underselling firm here has had the price of new books quoted at less than the published price?

Did not the books sent for review belong to the publishers?

Should not the published price be quoted?

Should the publishers not strongly object to having the wrong price quoted in review copies?

The practice of having undersellers' prices in reviews may be common in the Eastern States, but it is an innovation here. If it is customary with you, the publishers naturally will not notice the matter; but if not usual, the probabilities are that the limit of endurance has been reached when a firm favored with free editorial copies can calmly place a wrong price upon them and subject the publishers to annoyance from the authors, the public, and the retail dealer's probable complaint.

That the retail dealers should organize is imperative and would benefit both them and the publishers. I would suggest that some steps be taken towards holding a convention of retail booksellers in New York during the coming year. I am about as far away as any dealer, but would attend, and think that much good would result from such a meeting.

Yours very truly,

A. M. ROBERTSON.

[* In the clippings referred to—reviews of new publications in the *San Francisco Chronicle* and *The Argonaut*—at the end of most of the notices information is given of the publisher's price and the price at which the book may be had at the store of the Bancroft Company, the latter's price being invariably twenty per cent. lower than the publisher's price. The following is a sample taken from the book-list of the *Chronicle*: "Eothen. By A. W. Kinglake. New York: G. P. Putnam's Sons. (William Doxey; price, \$1. The Bancroft Company; price, 80 cents.)"—Ed. P. W.]

OBITUARY NOTES.

THE HON. HENRY BILL died on the 14th inst. at Eastern Point, Conn. He was born in Ledyard, Conn., May 18, 1824. In 1847 he began business in Norwich as book publisher, founding what is now known as the Henry Bill Publishing Company. About fifteen years ago he retired from active business. Mr. Bill was a good specimen of the self-made man. Born in a rural town and given only slight educational advantages, he far outstripped in the race of life many who were far more favored at the outset. By his own sagacity and energy he acquired an ample fortune, and yet bestowed freely of his means for a great variety of benevolent objects. At the age of fifteen he taught school for \$9 a month; but, having been a printer's apprentice and a canvasser subsequently, he founded a publishing house of his own ten years later, and for nearly thirty years he printed and sold by subscription books of a popular type, such as Dr. Kitto's "Illustrated History of the Bible" and Abbott's "Civil War in America," some of which had an enormous sale. Mr. Bill gave a fine library to his native town, Ledyard; he built up a beautiful suburb of Norwich known as Laurel Hill, contributing also a park to its attractions; during the civil war he spent time and money freely for the Union cause and was a helpful ally and agent of Governor Buckingham; and he aided in the foundation of schools for freedmen in the South. His personal and less widely known beneficences, moreover, were neither few nor small.

WILLIAM BOWDEN died lately in London of English cholera. He was well known to the English book trade, as he printed practically the whole of the second-hand booksellers' catalogues during a period of over forty years. Though not a very profitable branch of printing, Mr. Bowden by his industry and the judicious investment of the profits was enabled to retire from business some ten years since. About that period he paid a visit to this country, where he has many friends. The news of his death will be heard on both sides the Atlantic with regret. He was the grandfather of Mr. A. J. Bowden, of Mitchell's, New York.

AUGUSTE VITU, a well-known French dramatist, journalist and *littérateur*, died on the 18th inst. He was born at Meudon, October 7, 1823, and began his literary career at the age of nineteen by writing for the Théâtre Joly a little comedy entitled "La Jeunesse de Sedaine." He wrote a novel, "Les Chauffeurs du Nord," under the pseudonym of Vidoq. He was an indefatigable worker and produced rapidly. He was the most learned of the Moliéristes, as well as the best informed of the chroniclers of Paris. In "Le Jeu de Paume des Mestayers et l'Illustre Théâtre" and in "La Maison Mortuaire de Molière" he overthrew, with proofs visible and tangible for everybody, the Moliéresque archæology of Beffara and Fournier. When Ballande organized for the Théâtre Italien a jubilee and a Molière exhibition, the rarest books, documents, archives and portraits were obtained from Vitu. His admiration for Molière was so profound that he regarded it as superfluous to praise him, and he labored incessantly to make him better known. His illness, which began a year ago, after an accident wherein his leg was broken, interrupted, at "Le Mariage Forcé," one of the most precious works known to bibliophiles—the Jouaust edition of Molière's plays, with notices and notes by Vitu.

LEWIS D. KIEL, of Kiel & Brother, booksellers, Fort Wayne, Ind., dropped dead in his store on the afternoon of the 18th inst., after a long walk in the hot sun. He was at one time owner of the Fort Wayne *Gazette*.

OLD-BOOK CHAT.

I DON'T quite understand Lady Burton's action in destroying the Arabic ms. left by her husband. She acted as business manager of the "Arabian Nights" and received money for that book, besides answering letters relating to it. Now, if she could stand the "Arabian Nights," one would think she could stand anything. There is a science in advertising which these titled ladies, in common with actresses who lose five or ten thousand dollars' worth of jewels at alarmingly frequent intervals, seem to understand very well.

I CAME across a catalogue dated 1843 the other day. It was issued by Thomas Rodd, one of the most celebrated of second-hand booksellers. The later pages are devoted to Americana, and serve to show the extraordinary advances in value made by this class of old books. Denton's "New York," 4to, 1670, is priced 18s.; the Barlow copy brought \$525 and was resold in the Ives sale for \$615, and has again been sold privately at a good advance. The best edition (1684) of "Bucaniers of America" is priced at 9s. Childe's "New England Jonas Cast Up in London," 1647, 8s. ! Hamor's "Virginia" is described as

rare as an excuse for asking the high price of £2 16s. for it. The Latin edition of Hariot's "Virginia" is priced at £2 8s. It was a fine copy in green morocco. For the sum of two guineas was offered an *uncut* copy of Lederer's "Discoveries," 1672. Of late years two copies have been offered in New York—one realized \$315, the other \$275. Scarcely less a bargain now would be "Lewis and Clarke's Travels" for 5s. The rare New York tract, "Gospel Order Revived," is marked 7s., and is worth now ten times as many dollars. A series of the Eliot tracts could have been obtained at from 6s. to 7s. apiece. There are a good many of us who would like to buy a copy of Smith's "Virginia," 1632, for £1 10s. now—that was all it was worth in 1843; but what is one to think when we see Thevet's "New Found World," published in 1568, described as a "fine copy" and absolutely offered at £2 2s. ? Surely that must have been worth more, even fifty years ago ?

THERE is much interest manifested in old-book circles as to what is to become of the late Mr. Kalfleisch's library. That the late owner disposed of some few books at different periods is well known; but as to the extent of the remainder there is considerable uncertainty. No information as to the destination of the library can be obtained from the family at present, and the general curiosity must remain unsatisfied. It was said that Mr. Quaritch had purchased the library, but I have seen a letter in which he denies this rumor.

BIBLIOPHILUS.

NOTES ON AUTHORS.

A PAPER on "Authors' Complaints and Publishers' Profits" has been written by George Haven Putnam for the September number of the *Forum*.

CHARLES D. RAYMER, of Minneapolis, Minn., has begun a series of articles on "The Art of Bookselling" in *The Literary Light*, published by the Raymer Printing Co., of Minneapolis.

M. JUSSERAND is not revising and enlarging Taine's "Notes sur l'Angleterre," as has been reported. He is going to supply a bibliography to the new edition of Taine's "History of English Literature."

MR. BARTLETT has in preparation the ninth and final edition of his "Dictionary of Familiar Quotations." The list of authors now reaches 850. The eighth edition appeared eight years ago and the first thirty-six years ago.

THE four little stanzas called "Lilies," and signed "Ethel Clifford," in the *English Illustrated Magazine* for August, are by the elder daughter of the late Prof. W. K. Clifford, F.R.S. The young lady, who is only fifteen (we hope she will not mind our disclosing her years, since there are so few of them) holds the Cambridge Scholarship at Queen's College, London.—*London Academy*.

SERVICES in memory of James Russell Lowell were held in Westminster Abbey on the 14th inst. The ceremony was very impressive. After the reading of the fifteenth chapter of Corinthians a hymn was sung. Canon Farrar then delivered the oration. The services closed with the singing of the anthem, "Blessed are the dead, who with lives speaking." Among the many Americans present was United States Minister Lincoln.

LITERARY AND TRADE NOTES.

THE HOFFMANN BROTHERS Co. has published "Mediæval and Modern Cosmology," another scientific work by Rev. J. Gmeiner.

GINN & Co. will publish shortly "Starland," a collection of talks with young people about the wonders of the heavens, by Sir Robert S. Ball.

MCCAULEY & KILNER will publish in the fall "Christ Our Teacher," from the French, by J. B. St. Jure, S.J., with an introduction by Cardinal Gibbons.

JULIEN GORDON'S [Mrs. Van Rensselaer Cruger] novel, "A Puritan Pagan," was published by D. Appleton & Co. on July 31. Within a week a second edition was on the press; this was soon exhausted, and a third edition is now on its way to the bookstores.

FLEMING H. REVELL Co. have made arrangements to issue shortly a series of expository volumes by Rev. F. B. Meyer, of London, whose marked individuality impressed the Northfield Conference so favorably. The series will be entitled *Old Testament Heroes*. The same firm will publish at once in their *Antique Series* a booklet by Gen. M. B. Booth dealing with the practical subject of "qualifications for service," and entitled "Wanted! Antiseptic Christians."

THE CATHOLIC PUBLICATION SOCIETY COMPANY has added this season another school-book to its list. It is entitled "Practical Plane and Solid Geometry for Science and Art Students," by John Carroll, and is a course of lessons on plane figures and scales, pattern-drawing, geometrical tracery and elementary solid geometry. It contains, also, a section on the orthographic projection of points, lines, planes and objects of simple form, as well as lessons on graphic arithmetic.

WILBUR B. KETCHAM has in press for early issue "Great Thoughts of the Bible," by the Rev. John Reid, author of "Footprints of Sorrow," etc.; also, "The Adversary: his person, power and purpose, being a study in satanology," by William A. Matson, D.D. The fourth large edition of "Aleph, the Chaldean, or the Messiah as seen from Alexandria," by E. F. Burr, D.D., author of "Ecce Cælum," etc., is just ready. This historical novel is meeting with a sale far beyond the expectation of the publisher. "The Gospel of Spiritual Insight, being studies in the Gospel of St. John," by Dr. Charles F. Deems, just issued, is commanding much attention.

D. C. HEATH & Co. will publish shortly "Folk and Fairy Tales in French for Young or Old Children," selected and edited, with notes and vocabulary, by Prof. E. S. Joyner, of the University of South Carolina. The edition will contain a number of favorite fairy tales by Perrault, Mme. d'Aulnoy, etc., offering easy and entertaining reading, with helpful notes and vocabulary. They also announce Andersen's "Bilderbuch ohne Bilder," an illustrated edition, with notes and vocabulary by Dr. Wilhelm Bernhardt. Readers of this charming work will welcome an edition by this well-known teacher and editor.

A. D. F. RANDOLPH & Co. will publish immediately "A Friendly Talk about Revision," being a discussion of the report presented to the last General Assembly, by Edward D. Morris. The writer of this little tractate by no means assumes to be the special champion of this report.

He is simply a private member of the Committee of Revision, charged with no particular responsibility and aspiring to no particular honor or control. His assumed function is one of explanation chiefly. His only justification for bringing himself into public view in this connection lies in his absorbing interest in the whole movement, and his prayerful hope and purpose that nothing shall come in to prevent the happiest possible outcome from the labors of the committee.

ANDREW GEYER, 63 Duane Street, N. Y., has just issued a new edition of "Geyer's Reference Directory of the Booksellers and Stationers of the United States and Canada," corrected to January 1, 1891. The directory contains a list of the dealers in the book, stationery, paper, toy, fancy goods, notion, picture and picture-frame trades, including a complete list of wholesale druggists and the purchasing agents (stationery) for railroads, also book publishers, book-binders, lithographers and manufacturers of stationers' specialties, as well as a list of the paper mills in the United States and Canada, giving daily capacity and kind of goods manufactured. The arrangement is geographical, and practical and comparatively easy for reference. The volume has steadily improved in the reliability of its data and is now one of the most important and useful trade helps in circulation.

F. J. SCHULTE & Co., Chicago, have in preparation a new novel by Opie Read, entitled "Emmett Bonlore," to which the author has devoted years of careful work. It is said to be a remarkable production, and will be heartily welcomed by the many readers of that delightful story, "A Kentucky Colonel." The same house will issue soon a selection of short stories and sketches by the same author, many of which have never appeared in print. Mr. Read was very much annoyed at the recent publication in book form of a random selection of newspaper sketches, which he does not wish to be accepted as representative of his best work. Among the new books to be issued early in the fall by F. J. Schulte & Co., besides those mentioned above and Ignatius Donnelly's new novel, are the following: "Personal Reminiscences of Thirty-five Years in Journalism," by Franc B. Wilkie ("Polito"); "Francis Bacon and His Secret Society," by Mrs. Henry Pott, editor of Bacon's Promus; "Sex and Life," by Dr. Eli F. Brown, author of "The House I Live In"; "The Queens," a drama, the authorship of which will be disclosed later on; "The Exile," a story of the Canadian Rebellion of 1837, by Forrest Crissey; "Washington Brown, Farmer," by LeRoy Armstrong, author of "An Indiana Man"; "A Honey-moon and Other Moons," by Stanley Waterloo; "An Honest Lawyer," by Alvah Milton Kerr; "With Hooks of Steel," by Angela, and a number of other novels, all by Western and Southern writers.

GRIFFITH, FARRAN & Co. will publish in October a new novel by Florence Marryat, entitled "A Fatal Silence;" also a novel by Christie Murray and Henry Herman, entitled "Only a Shadow."

THE famous Greek ms. of the New Testament, one of the chief treasures of the Vatican Library, is being phototypically reproduced by order of the Pope. His Holiness intends, it is said, to present a copy of the fac-simile to each of the principal libraries of Christendom.

TERMS OF ADVERTISING.

Under the heading "Books Wanted," subscribers only are entitled to a free insertion of five lines for books out of print, exclusive of address (in any issue except special numbers), to an extent not exceeding 100 lines a year. If more than five lines are sent, the excess is at 10 cents per line, and amount should be enclosed. Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, must be paid for at the rate of 10 cents per line.

Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 cents per line for each insertion. No deduction for repeated matter.

Under the heading "Situations Wanted," subscribers are entitled to one free insertion of five lines. For repeated matter and advertisements of non-subscribers the charge is 10 cents per line.

All other small advertisements will be charged at the uniform rate of 10 cents per line. Eight words may be reckoned to the line.

Parties with whom we have no accounts must pay in advance, otherwise no notice will be taken of their communications.

Parties desiring to receive answers to their advertisements through this office must either call for them or enclose postage stamps with their orders for the insertion of such advertisements. In all cases we must have the full address of advertisers as a guarantee of good faith.

Houses that are willing to deal only on a cash-on-delivery basis, will find it to their advantage to put after their firm-name the word [Cash].

BOOKS WANTED.

 In answering, please state edition, condition, and price, including postage or express charges.

JOHN ANDERSON, JR., 99 NASSAU ST., N. Y.
Revolutionary War Records, by Saffell.
Emerson's Trees and Shrubs of Mass., Little, Brown & Co. ed.
Mutiny at the Nore and Spithead.

W. L. BEEKMAN, 55 E. 5TH ST., ST. PAUL, MINN.
Scribner's Magazine (old), v. 1 and 2, unbound.
Consolation and Other Poems, by A. P. Miller.
White's Eighteen Christian Centuries.

W. E. BENJAMIN, 751 BROADWAY, N. Y. [Cash.]
Journey Across the Rocky Mountains to the Columbia River, J. K. Townsend. Phila., 1839.
The Tin Trumpet. N. Y., 1859.
Uncle John's Flower-Gatherers, by J. G. Fuller.

J. W. BOUTON, 8 W. 28TH ST., N. Y.
Medora, by Armstrong. Routledge, 1875.
Bullen's Lyrics from Elizabethan Dramatists. L. P.
Song Books. L. P.
A Daughter of Comedy, Daly, 4°.

BOWERS & LOY, 111 NASSAU ST., N. Y. [Cash.]
Bryant's History of U. S., 4 v.
Kings of Platform, Perkins.
Storer's Dictionary of Chemical Solubilities.
History of Washington and Kent Cos., R. I., 4°.
Arnold's History of R. I., 2 v. 1859-60.
Early History of Narragansett, E. R. Potter, Jr. 1835.
Collections of R. I. Hist. Society, v. 3.
Hawkechief; or, Hunters of the Prairie, J. T. Irving.
Old books on cooking.
Anything on pottery relating to America.
Revelations of Siberia, by a banished lady, 2 v. Lond., 1853.
Hamilton's Fairy Tales.
Gamosgammon; or, Hints on Hymen, by Rowley.
Scott's Life of Napoleon, Cadell ed., 8°.
Secret History of Court of England, by Lady Hamilton.
Alciphron's Epistles. Lond., 1791.
The White King, W. H. D. Adams, 2 v. Lond., 1889.
Dickens' Amer. Notes, H. H. ed., Darley plates.
Parton's Life of Voltaire, 2 v.
Anything on Texas or Mexico.
V. 9 Byron, Murray ed., 17 v.

CHAS. BAUM, WASHINGTON, D. C.
John Marchmont's Autobiography.

BREAM & JENKINS, CARE PUBLISHERS' WEEKLY, N. Y. CITY.
Britannica, ninth Scribner ed., 25 v., hf. rus. or cl., good condition, low price.

BRENTANO'S, 5 UNION SQUARE, N. Y. [Cash.]
World's Almanac, 1891.
Memoirs of a London Doll. Ticknor & Fields.
The Doll and Her Friends.
Complete set of Appletons' Encyclopædia, latest ed., new or good condition second-hand.

BRENTANO'S, 1015 PA. AVE., WASHINGTON, D. C. [Cash.]
Bunsen's God in History, 3 v.

SAMUEL CABOT, 70 KILBY ST., BOSTON, MASS.
Some of the publications of the Shakespeare Society.

CASE LIBRARY, CLEVELAND, O.
Life, v. 1, 2, 3, 4, 5, 6, 7, 8.
Century Mag., v. 7, 8, 9, 10, 11, 12, 13, 14.
Shelley's Essays and Letters from Abroad, v. 2. London, 1852.
Spectator, previous to v. 52.
Athenæum, complete set.

C. N. CASPAR, ANTIQUARIAN BOOKS, MILWAUKEE, WIS.
Aldrich, T. B., Daisy's Necklace.
Alexander, Mrs., Maid, Wife or Widow?
Blake, L. D., Fettered for Life.
Cutter, W., Life of Putnam.
Frank Leslie's Sunday Mag., Oct., 1881.
Pemberton, One Hundred Years Ago.
Rusk, Roman Legends. Boston.
Bodditch, Nat the Navigator. Boston.
Cupples, Singular Creatures.

CHANDLER, FINDLEY & CO., AKRON, O.
Guide to the Knowledge of Pottery and Porcelain, by H. G. Bohn. Little, Brown & Co., \$1.75.
Aristotle's Metaphysics, McMahon.
Relation of Mind to Brain, Calderwood.
Defence of Fundamental Truth, McCosh.
Christian Ethics, Wuttke, second-hand.

ROBERT CLARKE & CO., CINCINNATI, O.
Vassar College and Its Founders, J. B. Lossing. N. Y., 1867.
Universities of Germany, Phil. Schaff. Phila., 1857.
Travels Through North America, Saxe-Weimar.
Theo. Parker, by D. B. Frothingham.
Arithmetic, pub. by Ostrander, Schenectady, N. Y., over 40 years ago.

W. B. CLARKE & CO., BOSTON, MASS.
Lincoln Memorial Album.
Spy of the Rebellion, by Pinkerton.
Lincoln and Seward, by Wells.

COBURN & DETAR, HUTCHINSON, KAN. [Cash.]
Chamberlain's Book of Bible Readings, pub. by Fairbanks & Co., Chicago.

A. J. CRAWFORD, 312 N. 7TH ST., ST. LOUIS, MO.
The Great Rebellion, by Headley.

E. DARROW & CO., ROCHESTER, N. Y.
Lights of London.
Comb, Foster, Macnish, De Staël and Mason, in 1 v.

W. O. DAVIE & CO., CINCINNATI, O.
Proceedings Nat. Republican Convention, held in Cincinnati, 1876; also Nat. Repub. Conventions of 1860, '64, '68.

G. DUNN & CO., 22 W. 6TH ST., ST. PAUL, MINN.
Ollanta, an Ancient Inca Drama, tr. from the Quichna by C. R. Markham.
Venetia Trelawney, by G. W. M. Reynolds.
Lingard's History of England.
Cobbett's " " the Reformation.

S. B. FISHER, 685 STATE ST., SPRINGFIELD, MASS. [Cash.]
Book News, nos. 73 and 75.
Book Buyer, Feb., March, April, May, July, Sept., v. 1.
St. Nicholas, v. 3.
Harper's Young People, nos. 254, 258, 279, 289, 291, 306.

FLEXNER & STAADEKER, 330 4TH AVE., LOUISVILLE, KY.
Knight's Shakespeare Folio, 3 v., must be in good condition.
Novels by author of Guy Livingston.
Wells' Lincoln.
Sidney Lanier's Poems, Scribner ed.
A Happy Boy, Björnson.

H. P. N. GAMMEL, AUSTIN, TEXAS.
Melish's Map of Texas, revised to 1818.

W. C. HOLT, MONTGOMERY, ALA.
Modern Women, 1st ser., by E. Linn Lynton.
G. P. R. James' Works, good second-hand or shop-worn set.
Hesiod Th. ognis, any ed.

BOOKS WANTED.—Continued.

GEORGE P. HUMPHREY, ROCHESTER, N. Y.
 Forbes, Notes on Wrecks and Rescues.
 Monteiro, Angola and the River Congo.
 Talbot, A Midshipman at Large.
 Callum, History of the U. S. Marine Corps.
 Ammen, The Old Navy and the New.
 Bullock, The Secret Service of the Confederate States in Europe.
 Shippen, Naval Battles, Ancient and Modern.
 Hutchinson, Life on the Texan Blockade.
 Roberts, Never Caught, Adventures Connected with Twelve Successful Trips in Blockade-Running.
 Bartlett, Naval History of Rhode Island.
 Butts, Cruise Along the Blockade.
 Delehanty, Cadet Midshipman's Manual.
 Thomas, Running the Blockade.

JAMES KELLY, 23 CLINTON PLACE, N. Y.
 John Adams' Life and Works, v. 1.

WILBUR B. KETCHAM, 2 COOPER UNION, N. Y. [Cash.]
 The Young Man, by John Todd, D.D.
 Summer Gleanings, " " "
 Polished Diamonds, " " "
 Simple Sketches, " " "
 The Captive Orphan, Stephen Tyng, D.D.

G. KLEINTEICH, JR., 334 BEDFORD AVE., BROOKLYN, N. Y. [Cash.]

Harlan, Farming with Green Manures. J. B. Lipp., 1880.
 LANG & CO., 709 OLIVE ST., ST. LOUIS, MO. [Cash.]
 Macaulay's History and Miscellaneous Works, 10 v., 8°, pub. by Harper.

LEE & SHEPARD, 10 MILK ST., BOSTON, MASS.
 Priestley, On Vision.
 Goethe's Theory of Color.
 Newton's Optics.
 Life of J. C. Maxwell and a Sketch of His Contributions to Science.

LEGGAT BROS., 81 CHAMBERS ST., N. Y.
 Russian Campaign in Turkey, 1877-78, by Capt. F. V. Greene, 2 v.

W. H. LOWDERMILK & CO., WASHINGTON, D. C. [Cash.]
 Goethe, Faust, tr. by Hayward.
 Richardson, Samuel, Works, 12 v. Sotheran, London.
 Smollett, Works, ed. by Browne, 8 v. London.

A. C. McCLURG & CO., 117 WABASH AVE., CHICAGO, ILL.
 Adams, Famous Books.
 Barnard, Co-operation as a Business.
 Benedict, Miss Van Kortlandt.

" St. Simon's Niece.
 Carey, Clovernook, 2 copies.
 Cherbuliez, Prosper, 2 copies.
 " Noriel's Revenge, 2 copies.

Craven, Fleurance.
 Colman, European Life and Manners.
 Drake, American Flag.
 Dana, R. H., Poems.
 Deutche, Literary Remains.
 Daudet, Little Good-for-Nothing.
 Edgar, Crusades.
 Engelman, Cactaceæ of U. S. and Mexican Boundary.
 Edwards, Philip Earlscliffe.
 Federheld, English as She is Spelt.
 Farjeon, Bread, Cheese and Kisses, 2 copies.
 Guerrazzi, Isabella Orsini; Manfred.
 Gift, Maid Ellice.
 Gilder, Schwatka's Search.
 Hoopes, Book of Evergreens.
 Helper, Impending Crisis.
 Hamilton, American Flag.
 Howe, Hist. Collection of Virginia.
 John, Magdalena.
 Jenkin, Madam de Beaupre.
 Kroeger, Minnesingers of Germany.
 Lamartine, Jacquard.
 Ludlow, American Revolution.
 Mivart, Genesis of Species; Man and Apes.
 Napier, Manual of Electro-Metallurgy.
 Nordhoff, California for Health, etc.
 Pierpont, J., Political Works.
 Percival, J. G., Poems of, 2 v.
 Paulding, Westward Ho.
 Piton, Ceramics.

Parton, Topics of the Times.
 Rousslet, Ralph the Drummer-Boy.
 Kydberg, Magic of the Middle Ages.
 Robinson, Little Katy Kirby.
 Sigourney, Political Works.
 Spofford, New England Legends.
 Stretch, Zygenida and Bombicidæ. San Francisco.
 Stratton, World on Wheels.
 Scribner Magazine for 1877.

A. C. McCLURG & Co.—Continued.

Vogt, Mammalia in Word and Picture. N. Y., 1888.
 Verne, Land of Behemoth, 2 copies.
 Watson, Child Life in Italy.
 Wilde, A Dreamer.
 Ware, Coachmaker's Handbook.
 Litchfield County, Conn., History of. Phila., 1881.
 Boats of the World.

JOSEPH McDONOUGH, 53 STATE ST., ALBANY, N. Y.
 Grosvenor, William M., American Securities. Daily Commercial Bulletin Press, 1885.

DAVID MCKAY, 23 S. 9TH ST., PHILA., PA.
 Complete set of Voltaire in French.

H. C. MAERCKER, 286 W. WATER ST., MILWAUKEE, WIS.
 Druggist's Circular, v. 1, 3, 4, 5, 6, 7, 12, 20, 27, 29, 30.
 North Am. Review, v. 63, 64, 65, 66, 67, 95, 97, 122, 123, or pts.
 Harper's Young Folks, March 31, 1885.
 Bryant and Gay, Pop. History of the U. S., in pts. or bound.

J. D. MILLER, LOCK BOX 19, PHILA., PA. [Cash.]
 Life of Sir Philip Sidney, Ticknor & Fields ed.
 Newman's Apologia, early American ed.
 Kate Field's Ten Days in Spain, 2 copies.

MILLER & DAVIS, 196 LA SALLE ST., CHICAGO, ILL.
 Stanley's Jewish Church, 3d ser.
 Dunlap's Abridgment of Law, 1877 ed.
 Knickerbocker, v. 3, old ser.
 Benton's Abridgment of Debates, v. 12, 14, 15, 16.
 Judge, nos. 470, 471, 473, 474, 476, 477, 478, 479, 480, 481, 482, 488, 489, 490.
 Puck, nos. 710, 712, 713, 716, 717, 718, 719, 720, 721, 728, 730.

H. H. OTIS, 288 MAIN ST., BUFFALO, N. Y.
 Science of Law, International Scientific Ser.

PORTER & COATES, 900 CHESTNUT ST., PHILA., PA.
 Harper's Weekly for 1866.
 Abbé Constantin, photographie illus. by Lemaire, éd. de luxe, folio.
 With Gen. Sheridan in Lee's Last Campaign.

C. J. PRICE, 1004 WALNUT ST., PHILA., PA.
 Irving's Life of Washington, Putnam's sub. ed., 5 v., 4°.
 PUBLIC LIBRARY, W. H. BRETT, CLEVELAND, O.
 Kossuth in America.

G. P. PUTNAM'S SONS, 27 W. 23D ST., N. Y.
 Fleming, Mad Marriage, first ed.
 Spooner, Biog. Hist. of Fine Arts.

GEORGE H. RIGBY, 1113 ARCH ST., PHILA., PA.
 Street, Brick and Marble.
 Weinholdt, Experimental Physics, and other good works on the same.
 Scientific American, odd vols.; Supplement, odd nos. and vols.
 Harper's Weekly, 1864; odd nos. for 1862, or cheap lot.
 American Architect and Building News, v. 1, 2, 3, 4, 7 and 19, or odd nos. in same vols.
 London Graphic, quote odd vols. or nos.
 Four Years at Yale.

PHILIP ROEDER, 4TH AND OLIVE STS., ST. LOUIS, MO.
 Sam Bass, His Life and Adventures.
 Land of the Midnight Sun, by Du Chaillu, second-hand copy.
 The Commercial and Financial Chronicle, bound volumes 1880 to 1890.

C. A. RHODE CO., 300 3D ST., MILWAUKEE, WIS.
 Clark, D. K., Manual of Rules, 5th ed.
 Uhlund, Corliss Engine, trans. by Tolhausen.
 Virtue's Knight's Imperial Shakespeare, complete in pts. or bound.

W. S. RUSK, 604 8TH AVE.
 The Stepmother, The Woodman, and One in a Thousand, by G. P. R. James.
 Charity Grinders, by Mary K. Dallas.
 Zola, Vizetelly, English Classics.
 Ben-Hur, 10 copies.

SCRANTON, WETMORE & CO., ROCHESTER, N. Y.
 Second Adventism, Bampton Lectures. 1854.
 Sunday, Its Origin, Hist. and Nature, Bampton Lectures. 1860.

CHARLES SCRIBNER'S SONS, 743 B'WAY, N. Y.
 Harper's Young People, Dec. 3, 1889.
 Alcott, Moods, first ed.

JOHN SKINNER, 44 N. PEARL ST., ALBANY, N. Y.
 Edwards, On Butterflies, pub. at \$35.00 per vol.
 Encyclopædia Metropolitana.

BOOKS WANTED.—Continued.

PHILIP A. SMITH, LOCK BOX 53, FISHKILL, N. Y. [Cash.]
Peculiar Epes Sargent.
 Among the Pines.
 Monk, by Lewis.

H. M. STARKE & CO., RICHMOND, VA. [Cash.]
Southern Historical Papers, v. 10, nos. 10 and 11, Oct. and Nov., 1882.
 Fields, Good and the Bad of the Roman Catholic Church.
 Webster's Burns and the Kirk.

E. STEIGER & CO., 25 PARK PL., N. Y. [Cash.]
 Stockton-Hough, Demetrius Conevarius. Trenton, 1890.
 G. H. Fox, Photographic Illustrations of Skin Diseases.
 1887.

W. R. GOWERS, Manual of Diseases of the Nervous System. 1888.

W. W. COOK, The Law of Stock and Stockholders.
Scientific American, 1885 to 1890, complete or single volumes.

BEECHER, Physiology and Calisthenics.
 GOW, Good Morals and Gentle Manners.

THE TAYLOR-AUSTIN CO., 116 PUBLIC SQ., CLEVELAND, O.
 Brown's Trees of America.
 Grammarland. Holt & Co.
 Parsons, On Contracts, v. 1.
 Greeley's Am. Conflict, v. 2, shp.
 Old books on whist.

HENRY K. VAN SICLEN, 259 WEST 44TH ST., N. Y.
 From the Darkness of Africa to the Light of America, by
 T. E. Besalov.

Geological History or Formation of Long Island, by John
 Bryson. 1885.

Letters from Mrs. Jay to Her Friends in America, K. L.
 Philadelphia, 1784.

The Heroine; or, Adventures of Cherubina, E. S. Barrett. Pub. by M. Carey, Philadelphia, 1815; J. Robinson, Baltimore, 1832; or an English ed.

Hale's History of the United States, 1840 to 1850.

JOHN WANAMAKER, PHILA., PA.
 Rosamond Dayton.

Emily Chester.
 Plutocracy, by Scott.

Peage and Poverty, E. P. Hood.
 Darkest New York.

Camilla, a Tale of a Violin, by C. Barnard.
 Habershon's Hist. Exposition of Prophecies of Revelation
 of St. John.

Upham's Memoirs of His Trip Around Cape Horn.
 Laughter and Love, by Katherine Saunders.

La Place's System of the Universe.
 Stone's History of the Books of the Bible.

Trumbull's Blood Covenant.

THE ALFRED WARREN CO., 217 CENTRAL AVE., CINCINNATI, O.

Engineering News, March 2, 1889.

Railroad Gazette, March 19, 1886.

L. S. WELLS, DELAWARE, O. [Cash.]
 Petrarch's Laura.

Ridpath's History of the World, 3 v., shp.

H. WELTER, RUE BONAPARTE, 59, PARIS, FRANCE.
 Annals of Botany.

Gould's Astron. Journal. } Sets.

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